

## Club Health Assessment for District 24 D through December 2013

| WIERN          | ATIONAL                              |                 | Status  | Membership                                     |                         |                           |                      |  |                                     |   |   |   | Finance               | LCIF                          |                           |  |                    |  |
|----------------|--------------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>r Name                       | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                      |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | i                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| Clubs          | more than two years old              |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 9268           | BOYKINS                              | 02/14/1947      | Active  | 31   | 8                       | 1                         | 7                    | 29.17%   | 24                                  | 22  | 0   |   |                       | N                             | P,M                       | 8  |                    |  |
| 9269           | CAPE CHARLES                         | 05/31/1934      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 5 13                                |   | 7   |   |                       |                               | P,S,T,M                   | 31   |                    |  |
| 9270           | CENTRAL SHORE                        | 02/06/1959      | Active  | 18   | 2                       | 1                         | 1                    | 5.88%  | ú 16                                | 7   | 0   |   |                       | N                             | P,M                       | 0  |                    |  |
| 9272           | CHESAPEAKE DEEP CREEK                | 02/09/1970      | Active  | 18   | 3                       | 0                         | 3                    | 20.00%   | 5 17                                |   | 2   |   |                       | N                             | Р                         | 1  |                    |  |
|                | CHESAPEAKE GREAT<br>BRIDGE           | 01/24/1957      | Active  | 18   | 3                       | 0                         | 3                    | 20.00%   | 15                                  |   | 0   |   |                       | N                             | T                         | 0  |                    |  |
| 9306           | CHESAPEAKE HOST                      | 12/08/1947      | Active  | 13   | 2                       | 0                         | 2                    | 18.18%   | 9                                   |   | 0   |   | 3                     | N                             |                           | 1  |                    |  |
| 9307           | CHESAPEAKE SOUTHSIDE                 | 01/23/1948      | Active  | 43   | 1                       | 2                         | -1                   | -2.27%   | 46                                  | 19  | 0   |   |                       | N                             |                           | 3  |                    |  |
|                | CHESAPEAKE WESTERN<br>BRANCH         | 05/27/1992      | Active  | 23   | 0                       | 5                         | -5                   | -17.86%  | 28                                  | 10  | 0   |   | 2                     | N                             |                           | 10   |                    |  |
| 9271           | CHURCHLAND L C                       | 05/09/1966      | Active  | 43   | 0                       | 0                         | 0                    | 0.00%  | 43                                  |   | 0   |   | 2                     | N                             | M                         | 0  |                    | \$500.00                                   |
| 9273           | CRADOCK                              | 07/08/1947      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | i 15                                |   | 0   |   | 2                     | R                             | Р                         | 31   |                    |  |
|                | EASTERN VIRGINIA MEDICAL SCHOOL      | 03/01/2011      | Active(1)   | 6  | 0                       | 21                        | -21                  | -77.78%  | 23                                  | 1   | 1   |   |                       | N                             |                           | 2  |                    |  |
| 9276           | FRANKLIN                             | 11/24/1933      | Active  | 20   | 1                       | 0                         | 1                    | 5.26%  | ú 19                                |   | 2   |   | 3                     | R                             | M                         | 4  |                    |  |
| 9277           | GLOUCESTER                           | 11/21/1947      | Active  | 22   | 2                       | 2                         | 0                    | 0.00%  | 22                                  | 3   | 1   |   |                       | Ν                             | S                         | 31   |                    |  |
| 9281           | HAMPTON MERCURY                      | 03/16/1965      | Active  | 18   | 1                       | 0                         | 1                    | 5.88%  | ú 18                                |   | 0   |   | 3                     | R                             |                           | 0  |                    |  |
| 9282           | HAMPTON NORTHAMPTON                  | 12/13/1960      | Active  | 23   | 4                       | 2                         | 2                    | 9.52%  | 21                                  | 24  | 0   |   |                       | N                             | Р                         | 14   |                    |  |
| 9280           | HAMPTON PHOEBUS                      | 02/26/1947      | Active  | 27   | 0                       | 0                         | 0                    | 0.00%  | 28                                  |   | 1   |   |                       | N                             | P,M                       | 32   |                    |  |
| 60355          | JAMES CITY                           | 02/10/1998      | Active  | 32   | 1                       | 3                         | -2                   | -5.88%   | 34                                  | 6   | 0   |   |                       | N                             |                           | 0  |                    | \$150.00                                   |
| 9285           | LANCASTER COUNTY                     | 09/23/1947      | Active  | 38   | 1                       | 0                         | 1                    | 2.70%  | 38                                  |   | 0   |   |                       | N                             |                           | 1  |                    |  |
| 9287           | MATHEWS                              | 12/13/1954      | Active  | 55   | 5                       | 1                         | 4                    | 7.84%  | 51                                  | 10  | 1   |   |                       | N                             | M                         | 31   |                    |  |
| 9288           | MIDDLESEX COUNTY                     | 02/27/1962      | Active  | 49   | 3                       | 4                         | -1                   | -2.00%   | 49                                  | 9   | 0   |   |                       | N                             | M                         | 1  |                    |  |
| 40743          | NEW KENT COUNTY                      | 01/22/1982      | Active  | 28   | 1                       | 4                         | -3                   | -9.68%   | 31                                  | 6   | 0   |   |                       | N                             | Р                         | 0  |                    |  |
| 9289           | NEWPORT NEWS DENBIGH                 | 04/23/1959      | Active  | 37   | 2                       | 1                         | 1                    | 2.78%  | 37                                  | 1   | 0   |   |                       | N                             | P,M                       | 0  |                    |  |
| 9290           | NEWPORT NEWS HOST                    | 01/06/1933      | Active  | 15   | 1                       | 2                         | -1                   | -6.25%   | 5 17                                | 3   | 0   |   |                       | N                             |                           | 0  |                    |  |
|                | NEWPORT NEWS OYSTER<br>POINT MARINER | 05/23/1977      | Active  | 18   | 1                       | 0                         | 1                    | 5.88%  | ú 17                                |   | 1   |   |                       | N                             | Т                         | 32   |                    |  |



## Club Health Assessment for District 24 D through December 2013

| WIERI         | MITONAL                            |                 | Status  |  |                         | M                         | lembers              | ship   |                                     |   | Reports   |   |                       |                               |   |  |                    | LCIF                                       |
|---------------|------------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                     | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                                    |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12<br>months                                |                    |  |
| 9314          | NEWPORT NEWS WARWICK               | 05/26/1949      | Active  | 27   | 1                       | 0                         | 1                    | 3.85%  | 25                                  |   | 1   |   |                       | R                             |   | 31   |                    |  |
| 9291          | NORFOLK HOST                       | 02/09/1922      | Active  | 34   | 1                       | 1                         | 0                    | 0.00%  | 34                                  | 27  | 1   |   | 4                     |                               | Т   | 31   |                    |  |
| 9286          | NORFOLK LITTLE CREEK               | 05/04/1956      | Active  | 21   | 0                       | 1                         | -1                   | -4.55%   | 22                                  | 2   | 0   |   |                       |                               | M   | 0  |                    | i<br>I                                     |
| 105764        | NORFOLK MIDDLE TOWN                | 06/12/2009      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | 13                                  |   | 0   |   | 2                     | N                             |   | 3  |                    | i  |
| 9297          | NORFOLK NORVIEW                    | 02/06/1947      | Active  | 14   | 0                       | 1                         | -1                   | -6.67%   | 16                                  | 3   | 3   |   | 4                     | N                             | P,M   | 89   |                    |  |
| 9293          | NORFOLK OCEAN VIEW                 | 10/02/1933      | Active  | 21   | 1                       | 1                         | 0                    | 0.00%  | 23                                  | 8   | 0   |   |                       | N                             | Т   | 0  |                    | \$1000.00                                  |
|               | <b>CEP (</b> 10/15/2013 )          |                 |   | İ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | j  |
| 110165        | NORFOLK STATE<br>UNIVERSITY CAMPUS | 01/21/2011      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | 9                                   |   | 2   |   |                       | N                             |   | 6  |                    |  |
| 9294          | NORFOLK WARDS CORNER               | 02/14/1947      | Active  | 24   | 1                       | 0                         | 1                    | 4.35%  | 25                                  |   | 1   |   |                       | N                             | M   | 3  |                    |  |
| 9296          | NORTHUMBERLAND<br>COUNTY           | 03/16/1953      | Active  | 25   | 0                       | 1                         | -1                   | -3.85%   | 28                                  | 12  | 3   |   |                       | N                             | T   | 7  |                    |  |
| 44002         | OAK HALL NORTH<br>AACOMACK         | 06/28/1984      | Active(2)   | 6  | 0                       | 7                         | -7                   | -53.85%  | 15                                  | 8   | 1   |   | 3                     |                               | Р   | N/R  |                    |  |
| 9298          | OCEANA-LYNNHAVEN<br>GOLDEN LC      | 01/20/1955      | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | 20                                  | 1   | 1   |   |                       | N                             | Р   | 8  |                    |  |
| 9301          | ONANCOCK                           | 10/10/1939      | Active  | 11   | 2                       | 0                         | 2                    | 22.22%   | 9                                   |   | 3   |   | 4                     | N                             | T,M   | 75   |                    |  |
| 9303          | POQUOSON                           | 02/18/1948      | Active  | 56   | 1                       | 2                         | -1                   | -1.75%   | 56                                  | 17  | 0   |   |                       | N                             |   | 0  |                    |  |
| 97551         | PORTSMOUTH CHILDREN FIRST          | 07/26/2006      | Active  | 16   | 2                       | 3                         | -1                   | -5.88%   | 17                                  | 4   | 0   |   | 3                     |                               |   | 0  |                    |  |
| 9304          | PORTSMOUTH HOST                    | 12/05/1932      | Active  | 24   | 1                       | 1                         | 0                    | 0.00%  | 23                                  | 4   | 0   |   | 2                     | N                             | M   | 0  |                    | \$100.00                                   |
| 33309         | SMITHFIELD                         | 02/07/1977      | Active  | 24   | 1                       | 0                         | 1                    | 4.35%  | 25                                  |   | 0   |   | 3                     | N                             |   | 0  |                    |  |
| 9308          | SUFFOLK                            | 07/18/1923      | Active  | 20   | 0                       | 1                         | -1                   | -4.76%   | 21                                  | 4   | 0   |   |                       | R                             |   | 39   |                    |  |
| 65432         | SURRY COUNTY                       | 05/15/2002      | Active  | 16   | 1                       | 1                         | 0                    | 0.00%  | 15                                  | 12  | 0   |   | 3                     | N                             | T,M   | 54   |                    |  |
| 9309          | TAPPAHANNOCK                       | 01/29/1942      | Active  | 35   | 5                       | 3                         | 2                    | 6.06%  | 28                                  | 1   | 0   |   |                       | N                             | M   | 0  |                    | \$150.00                                   |
|               | CEP ( 10/28/2013 )                 |                 |   | İ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9266          | VIRGINIA BEACH ARAGONA<br>PEMBROK  | 03/08/1960      | Active  | 14   | 0                       | 2                         | -2                   | -12.50%  | 20                                  | 19  | 0   |   | 2                     |                               |   | 0  |                    | \$200.00                                   |
| 9267          | VIRGINIA BEACH BAYSIDE             | 10/04/1951      | Active  | 44   | 1                       | 7                         | -6                   | -12.00%  | 48                                  | 8   | 0   |   |                       | N                             |   | 0  |                    | 1  |
| 90228         | VIRGINIA BEACH CENTRAL             | 11/28/2005      | Active  | 24   | 0                       | 7                         | -7                   | -22.58%  | 29                                  | 4   | 1   |   | 2                     |                               |   | 2  |                    | \$100.00                                   |
| 9310          | VIRGINIA BEACH HOST                | 08/24/1933      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 17                                  |   | 0   |   | 4                     | N                             |   | 5  |                    | \$30.00                                    |



## Club Health Assessment for District 24 D through December 2013

| TERM          | ATIONA                                    | Membership      |   |  |                         |                           |                      |  |                                     |    | Finance   | LCIF                                    |                       |                               |                           |  |                    |  |
|---------------|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|----|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Numbe | Club<br>r Name                            | Charter<br>Date | Current<br>Status   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago |    | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |    | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| 9284          | VIRGINIA BEACH<br>KEMPSVILLE              | 03/09/1953      | Active  | 39   | 4                       | 1                         | 3                    | 8.33%  | 6 36                                | 12 | 0   |   |                       | N                             |                           | 42   |                    |  |
| 41781         | VIRGINIA BEACH<br>OCEANSIDE               | 08/03/1982      | Active  | 17   | 1                       | 0                         | 1                    | 6.25%  | 6 15                                |    | 0   |   | 2                     | N                             |                           | 0  |                    | \$1000.00                                  |
| 9312          | VIRGINIA BEACH PRIN ANN                   | 12/16/1964      | Active  | 14   | 1                       | 0                         | 1                    | 7.69%  | 6 13                                |    | 0   |   | 4                     |                               | P,M                       | 0  |                    |  |
| 9313          | VIRGINIA BEACH THALIA  CEP ( 10/30/2013 ) | 04/20/1966      | Active  | 35   | 4                       | 3                         | 1                    | 2.94%  | 6 31                                | 3  | 0   |   |                       | N                             |                           | 0  |                    | \$1000.00                                  |
| 65469         | VIRGINIA BEACH TOWN<br>CENTER-BLIND       | 06/11/2002      | Active  | 69   | 9                       | 4                         | 5                    | 7.81%  | 6 52                                | 3  | 0   |   |                       | N                             |                           | 0  |                    |  |
| 9299          | VIRGINIA BEACH<br>WOODSTOCK               | 03/09/1971      | Active  | 16   | 1                       | 0                         | 1                    | 6.67%  | 6 17                                |    | 0   |   |                       | N                             |                           | 54   |                    |  |
| 9316          | WILLIAMSBURG HOST                         | 04/24/1934      | Active  | 68   | 2                       | 2                         | 0                    | 0.00%  | 6 70                                | 28 | 0   |   |                       | N                             |                           | 15   |                    |  |
| 103318        | WILLIAMSBURG NEW TOWN                     | 07/22/2008      | Active  | 17   | 2                       | 0                         | 2                    | 13.33%   | 6 16                                |    | 2   |   |                       |                               |                           | 9  |                    |  |
| 36564         | WINDSOR                                   | 02/15/1979      | Active  | 18   | 1                       | 0                         | 1                    | 5.88%  | 6 14                                |    | 0   |   |                       | R                             | M                         | 0  |                    |  |
| 9317          | YORK                                      | 03/06/1953      | Active  | 31   | 0                       | 4                         | -4                   | -11.43%  | 6 34                                | 8  | 1   |   |                       | N                             |                           | 4  |                    |  |

## Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Numbe                      |              | Club<br>Name                       |       |                                      | harter<br>Date |             | Current<br>Status*   |                      | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|------------------------------------|--------------|------------------------------------|-------|--------------------------------------|----------------|-------------|----------------------|----------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 9275                               | EXMOR        | RE BELLE HA                        | VEN   | 08/0                                 | 9/1939         | С           | ancelled(            | 6*)                  | 06/30/2013                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 9274                               | NORFO        | LK CROSSF                          | ROADS | 02/0                                 | )4/1948        | С           | ancelled(            | 6*)                  | 06/30/2013                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| 86013                              | RICHMO       | OND COUNT                          | Υ     | 03/2                                 | 29/2005        | С           | ancelled(            | 7*)                  | 06/30/2013                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| Current<br>Total<br>Clubs<br>Count | New<br>Clubs | YTD<br>Cancelled<br>Clubs<br>Count |       | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
|                                    | , 0          | 0                                  | 0     | 1,476                                | 85             | 103         | -18                  | -1.20%               |                                     | 26                                     | 44%   | 7%                            |   | 0%  | 0                                      | 0%  | 0                                  | 0                                   | 0 | 0%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.